

4 November 2016

Re: Lease of BTS distribution center in Polkowice

I write with reference to the services provided for us by Łukasz Pańczyk, an industrial real estate specialist from Colliers International Poland. After a thorough consulting stage during which they established our requirements and analysed the market, his team reviewed the logistic solutions we have identified. Their service enabled us to broaden our knowledge about the market and therefore, negotiate better terms for the tender.

Though Colliers simplified our relationship by providing us with a reliable contact person who coordinated the project, and who we could call at any time, it was clear that they worked as a team to provide a complete service. As professional consultants, Colliers' team was quick to understand our current business needs, as well as anticipate our future requirements.

Thanks to Łukasz Pańczyk deep knowledge of the market we were kept well informed of our position during the whole process, meaning that we could more easily make decisions that were crucial for our operations.

We have no hesitation in recommending Colliers International to managers of other firms who require new premises or other real estate advisory services. I have no doubt that Colliers International's services accelerated our success.

signature

Sanden Manufacturing Poland Sp. z o.o.
PREZES ZARZĄDU


Tomohiro Asano

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LOGISTICS MANAGER