

Murten, 29th February 2016

Markus Schmitz | markus.schmitz@johnsonelectric.com

TO WHOM IT MAY CONCERN

Re: Acquisition of industrial space in Poland

With reference to a Colliers International tenant representation services I would like to thank Krzysztof Kienorow and his colleagues for guiding **Johnson Electric** through the whole process of industrial space acquisition and advising us when we wished to secure new facility for our organization in Upper Silesia region in Poland.

I thoroughly enjoyed working with Colliers team on this project because as well as being true professionals showing thorough knowledge of the market, they were always willing to make time to discuss our business issues and concerns.

Colliers' team took a holistic view of our requirements and offered us several solutions and strategies. This enabled us to take the path which better reflected our business needs.

I have not hesitation to recommend the assistance of Colliers International to any company looking for real estate advisory services. Even more as Krzysztof Kienorow and his team has accelerated our success.

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'M. Schmitz'.

Markus Schmitz
Director European Manufacturing Footprint