



Bielany Wrocławskie, 8th of December 2015

To whom it may concern

Hi-P Poland Sp. z o.o. is a global contract manufacturing company that runs its European operations from Wrocław, Poland. We have been leasing production, warehouse and office space (ca. 20.000 sqm) in "Prologis Park Wrocław I" since 2007. As the lease was coming to its end, we decided to hire a professional advisor that specializes in renegotiations in industrial real estate market. We have decided to choose Colliers International represented by Mr. Tomasz Kasperowicz and Mr. Jan Barbasiewicz.

Colliers International helped us significantly in defining our current needs for production and warehouse space, analyzing the market for us, preparing strategy and timeline, as well as all required documentation (request for proposal and technical specification). Colliers collected proposals for suitable buildings for our company on Wrocław market and was conducting all negotiations with developers as well as with current landlord (Prologis).

As a result of the process we decided to prolong the lease with current owner at much better conditions and our saving was well over 30% of rental cost. We definitely recommend using services of Colliers International to any company that is looking for production/warehouse space or needs professional advice in real estate renegotiations.

Best regards,

Adam Mazur

Finance Manager

Hi-P Poland Sp. z o.o.