

Warsaw, 20st November , 2013

Reference Letter

I am writing with reference to services provided to us by industrial real estate specialists from Colliers International Poland. For the last several years they have consulted us on all of our warehouse projects in Poland: both new leases & renegotiations. Only in year 2013 they have renegotiated 5 warehouse lease agreements for us, currently working on another one. Their service enabled us to broaden our knowledge about the industrial market and therefore, negotiate below-the-market terms of our contracts.

As professional consultants, Colliers' team was quick to understand our current business needs, as well as anticipate our future requirements. They were also easy to reach and reacted very fast which is extremely important in our business.

Thanks to their profound knowledge of the market we were kept well informed of our position during the whole process, meaning that we could more easily make decisions that were crucial for our business operations.

We have no hesitation in recommending Colliers International to managers of other firms who require new premises, renegotiate current contract or other real estate advisory services. I have no doubt that Colliers International's services accelerated our success.



Sławomir Kossakowski

Board Member Rhenus Logistics S.A.

